

2022 Ohio Maple Days

December 9-10, 2022



John C. Myers Convocation Center

Ashland University

638 Jefferson Street

Ashland, OH 44805



THE OHIO STATE UNIVERSITY

COLLEGE OF FOOD, AGRICULTURAL,
AND ENVIRONMENTAL SCIENCES

Ohio Maple Days



Friday, December 9th Optional Events

(see each event for registration information)

1-5 pm

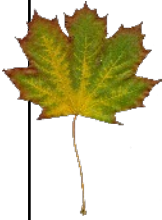
Maple Business Planning Deep Dive

*Mark Cannella, Extension Associate Professor,
University of Vermont*

Can you benefit from learning more about business management and having time to work on your own business plan? Join Mark Cannella from the University of Vermont Extension for this half day seminar. Mark will present lessons on strategic planning, marketing and managing finances toward profitability. This longer-form program will offer time for group discussion and time to work on your own basic business planning steps to target your priorities.

Participants are encouraged to bring any business records and information that enables them to apply the seminar directly to their own business (space is limited). (SAF CF credits: 4.0 category 1)

Registration: \$20 online at woodlandstewards.osu.edu



3-7 pm

Vendor Setup

Vendor area will be open for setting up displays.



6 pm

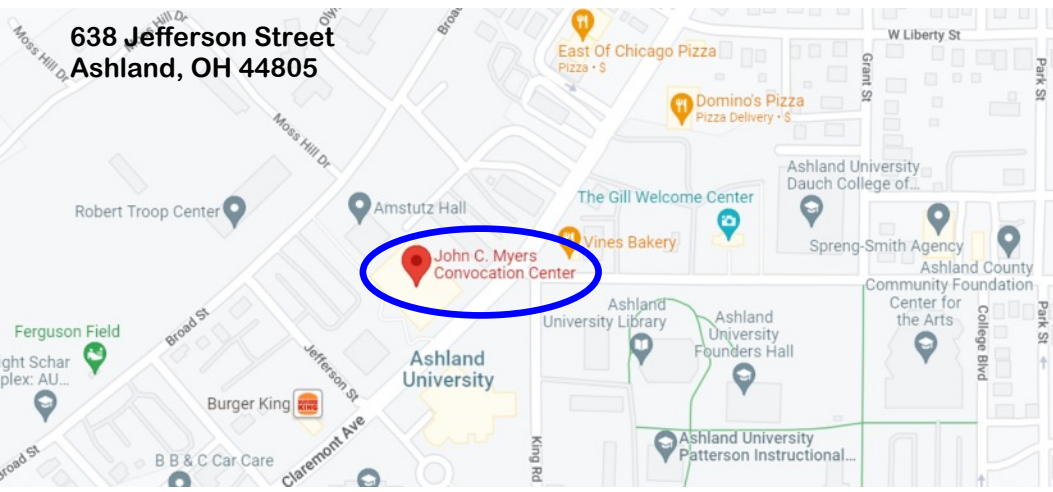
One Sweet Gathering

The Ohio Maple Producers are hosting this social event for all who are interested. There will be a 3 course maple inspired buffet, including 3 main dishes, maple beer, cocktails and more. Rounding out the evening will be robber bingo and a variety of fun activities. Funds raised will support education and research at the Ohio State Mansfield campus.

Registration: \$60 contact OMPA at <https://www.ohiomaple.org> for more information



**638 Jefferson Street
Ashland, OH 44805**



Ohio Maple Days

Saturday, December 10th

- 8:30 am Registration
9:00 am Welcome
9:10 am Red Maples, Mystery Maples and More: Why it Matters to You
Gabe Karns, Ohio State University, Abby van den Berg, Proctor
- 10:10 am Total Yields and Syrup Flavor from Red Maple
Abby van den Berg, University of Vermont, Proctor Maple Research Center
- 11:00 am Reverse Osmosis Maximizing Your Investment
Joel Oelke - Regional Sales Manager - Leader Evaporator/H2O Innovation
- 11:45 am Lunch
- 12:45 pm ACER Grant Updates: The Maple Toolbox and Super Sweets
Kathy Smith, Ohio State University Extension
- 1:15 pm What's Bugging Your Maples?
Curtis Young, Ohio State University Extension
- 2:00 pm Marketing and Maple Markets: How Do You Increase Your Sales/Profitability?
- Scenario 1: Getting More Value From the Syrup You Have
Carri Jagger, Ohio State University Extension, Rachel Coy, Ohio State University
- Scenario 2: Leveraging Others' Sap for Your Operation
Mark Cannella, University of Vermont Extension
- Scenario 3: Sap, More of it, Syrup, Better Quality
Mike Rechlin Future Generations University, Les Ober, Ohio State University Extension
- 4:00 pm Adjourn - Have a Safe Trip Home

See You Next Year - December 8-9, 2023

SAF CF credits for the day: 4.5 category 1

Vendors already registered for Ohio Maple Days

Ag-Pro Companies

CDL USA

Glacier's End Forestry

H2O Innovation Maple

Peer Family Forestry Consulting LLC

Richards Maple Products

Stumpwater Farm LLC

Sugarbush Supplies Inc.

Weaver Maple Supplies

See an updated list online at: woodlandstewards.osu.edu

Registration for Saturday 12/10

Registration is required

Vendor Registration - \$100

Includes 1 - 10'x10' space with table and 2 meal tickets

Vendor setup available on Friday night 12/9 from 3-7 pm.

Regular Registration - \$45

Includes continental breakfast and lunch for the day

Deadline to Register: December 1, 2022

Register Online at woodlandstewards.osu.edu

OR

Fill out the form below and return it with payment to:

Ohio Woodland Stewards Program
210 Kottman Hall
2021 Coffey Road
Columbus, OH 43210

Make checks payable to *The Ohio State University*

Registration for Saturday 12/10

Name _____

Address _____

City _____ State _____ Zip _____

Phone _____

Email _____

Vendor Registration _____ # x \$100 = _____

Regular Registration _____ # x \$45 = _____

Total Registration \$ _____